

OVH Named a Red Hat Certified Cloud and Service Provider

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RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced that OVH has joined the Red Hat Certified Cloud and Service Provider (CCSP) program, offering customers and independent software vendors (ISVs) greater confidence from a partner ecosystem when building their next-generation IT projects using Red Hat solutions. As a Red Hat CCSP, OVH can use Red Hat technologies within its datacentres and offer its customers access to more robust, flexible and open solutions for their infrastructure projects, including hybrid and containerized architecture.

OVH is a French enterprise providing IT services to more than one million clients globally via its 18 datacentres located in Europe and Canada. Its commercial activities have helped it to become a leading hosting provider both in Europe and globally.

The certification means that Red Hat solutions will be available across datacentres operated by OVH globally, supplemented by top-range technical support. As a result of the certification, OVH intends to target large businesses, for which long-term support and a strong commitment to the associated services are important considerations at the time of choosing a supplier. This agreement will additionally enable OVH to develop new types of offerings, including solutions based on bare metal, while simultaneously providing integration with Red Hat technologies - an important consideration for a number of clients.

Cloud provider models have expanded beyond multi-tenant public clouds to include private cloud build-outs, Linux container-based infrastructure and Platform-as-a-Service (PaaS) solutions, and the Red Hat CCSP program [was created](#) to offer additional flexibility to help solution providers better meet customer needs for cloud-based Red Hat technologies. By selecting a Red Hat CCSP, customers and partners using custom-developed or third-party ISV applications certified to Red Hat Enterprise Linux and other Red Hat solutions can have greater confidence that these applications will function as expected when using them on a public cloud or managed service provider.

Red Hat's Certified Cloud and Service Provider designation is awarded to Red Hat partners following validation by Red Hat. Each provider must meet testing and certification requirements to demonstrate that they can deliver a safe, scalable, supported and consistent environment for enterprise cloud deployments. The globally-unified program provides customers, ISVs, and partners with the confidence that Red Hat product experts have validated a given solution so that implementations can begin with a solid foundation.

Supporting Quotes

Renaud Zalmanski, vice president, Sales, OVH

"This agreement paves the way to the development of more offerings involving other partners in the Red Hat ecosystem. Over time, OVH is looking to develop Software-as-a-Service (SaaS) solutions working alongside other Red Hat certified members."

Mike Ferris, vice president, Business Development, Red Hat

"We are excited to work with OVH as a Red Hat Certified Cloud and Service Provider and part of the Red Hat partner ecosystem. We are committed to offering customers and developers broad choice in the cloud, and key to that vision is building a strong ecosystem of partners that can enable users to build and deploy the best applications possible. We look forward to continued collaboration with OVH as they utilize their cloud offerings with Red Hat."

Additional Resources

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create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

Red Hat's Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to the ability of the Company to compete effectively; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; delays or reductions in information technology spending; the integration of acquisitions and the ability to market successfully acquired technologies and products; fluctuations in exchange rates; the effects of industry consolidation; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; risks related to data and information security vulnerabilities; the ability to meet financial and operational challenges encountered in our international operations; ineffective management of, and control over, the Company's growth and international operations; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations." In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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